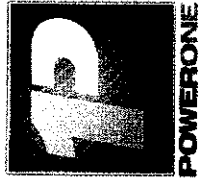
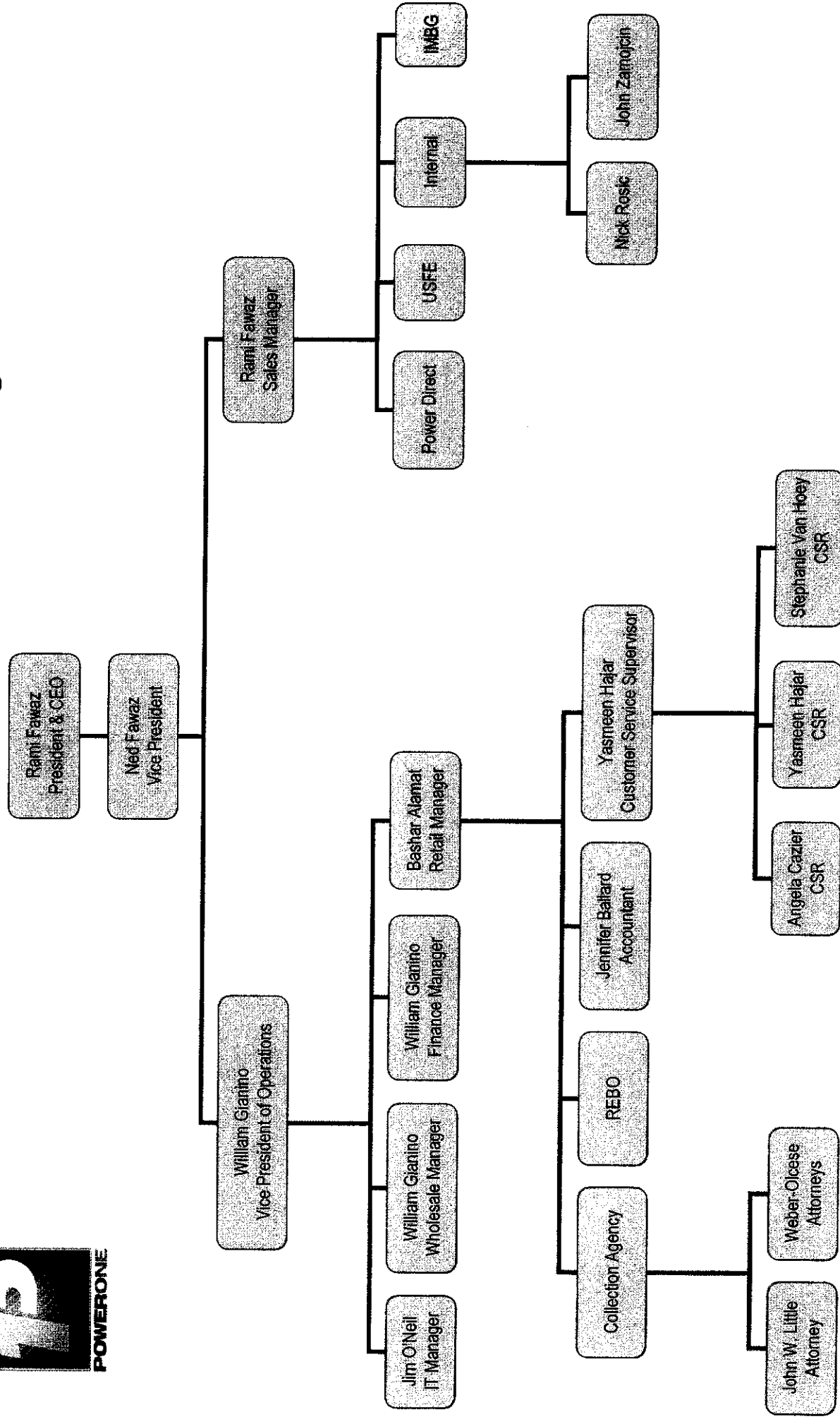


ATTACHMENT F

RESUME OF PERSONS MEETING MANAGERIAL  
REQUIREMENTS AND CORPORATE ORGANIZATIONAL CHART



## PowerOne Organizational Chart



**THE POWER TO TRUST.**

## **Bashar Alamat, CPA**

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### **Education:**

**UNIVERSITY OF MICHIGAN**

**ANN ARBOR, MI**

**Stephen M. Ross School of Business**

Master of Business Administration, 2009

Completed 28.5 credit hours

- Concentration in Corporate finance and accounting
- Candidate for Graduation with Distinction
- Member of Finance Club

### **BECKER Institute CPA review**

- Passed CPA exam on first attempt, 2000

**UNIVERSITY OF JORDAN**

**AMMAN, JORDAN**

Bachelor of Art in Accounting, 1998

- Graduated in top 3% (GPA 3.6)

### **Employment History:**

**Executive Retail Manager - PowerOne Corporation 2007-Present**

- Administered Billing, collections and customer service departments.
- Supervised major system customization for billing and collections.
- Performed intensive research to fulfill company's new markets.

**Controller - PowerOne Corporation 2002-2007**

- Prepared and analyzed financial statements for top management.
- Forecasted short and long term cash flow via sophisticated charts.
- Developed multiple analytical tools for strategic decisions.
- Created and implemented company's internal control procedures.
- Maintained monthly financial covenants supporting loan facilities.
- Managed security deposits and letters of credit against power purchase agreements.
- Co-developed new revenue recognition method for sister company.

### **Professional Associations**

- American Institute of Certified Public Accountants (AICPA)
- Michigan Association of Certified Public Accountants (MACPA)

### **Computer Skills**

- MS great Plains Dynamics 9(version 9), Peachtree, Business works
- MS Office (proficient in Excel spreadsheets and charts)

# **QUALIFICATIONS OF RAMI FAWAZ**

## ***Experience***

- 12/01 – Current      *Energy International Power Marketing (DBA PowerOne)*  
**Founder and C.E.O**  
Designed and Implemented strategic plan to create a niche Alternative Energy Supplier in Michigan  
Successfully deployed business strategy to become one of the most successful AES in Michigan.  
Responsible for 500% growth in the second year of operation and 750% growth in the third year.  
Managed a team of 30-50 independent salesmen to acquire our customers.  
Created unique applications to handle our customer base with excellent customer service  
Manage a team of highly skilled individuals that participate in all aspects of the energy business, from buying, scheduling, and aggregating power to daily MISO transactions.  
Oversee all day to day operations.
- 10/98 – 10/01      *Energy International Corporation - Dearborn, MI U.S.A.*  
**Operations Manager**  
Responsible for the following:  
General operations of reaching forecasted targets in the U.S.A. and in International field offices  
Establish targets and goals of general sales  
Research and Develop new markets and territories and assign International agents and representatives for various products  
Forecasting international shifts in market demand and making necessary adjustments to satisfy demands.  
Coordinate over forty sales engineers in six countries to maximize employee output and keep ahead of competition.
- 9/96 - 9/98      *Energy Penn Ventilation Industries LLC – Dubai, United Arab Emirates.*  
**Vice President and Director of Manufacturing**  
Nominated to oversee the construction and design of a 60,000 square foot manufacturing and assembly facility in the United Arab Emirates.  
Responsible for the completion and successful operations of the facility within one and half years. Directly responsible for over 50 employees and efficiently designed the facilities day to day operations in order to reap profits in first year of operation.
- 9/94 - 9/96      *Energy International Corporation - Dearborn, MI U.S.A.*  
**Project Manager**  
Responsible for the following:  
Initiating and following up on sales leads  
Competently completing daily quotes  
Successfully converting quotes to orders.  
Overseeing the completion of international orders.  
Spent over two months in Saudi Arabia on Al Kharj (Largest U.S. Designed military base outside the USA) organizing and overseeing the installation of equipment supplied by Energy International.  
Establish targets and goals of projects
- 12/93- 8/94      *Fairlane Travel Services.*  
**President and Owner of Fairlane Travel Services**  
Successfully purchased a full service travel agency  
Completed and Fulfilled stringent qualifications to become an IATA (international Association of Travel Agents) Travel Agent.  
Operated and maintained a successful agency.  
Oversaw 4 employees and managed the day to day operations  
Currently still own the Agency and oversee a profitable operation

1992 - 1993	<p><i>British Mediterranean Airways/Mediterranean Group</i></p> <p><b><i>North American Wholesaler</i></b></p> <p>Oversaw ticket stock in the Michigan and Ontario Canada for a major European Airline.</p> <p>Managed ticket distribution to over 18 Travel agencies.</p> <p>Directly responsible for coordinating multiple agencies with a major airline.</p>
1990 - 1992	<p><i>Wayne State University – Detroit, MI U.S.A.</i></p> <p>Two years study towards a Bachelor Degree in International Finance</p> <p><b><i>Major: International Finance- economics and financial models of European markets</i></b></p>
<i>Technical Seminars</i>	<p><b><i>Digital River</i></b> – e-commerce for the new century</p> <p><b><i>MISO</i></b> – Transition to real time markets</p> <p><b><i>ITC</i></b> – Transmission security</p>
<i>Board Commitments</i>	<p><b><i>Davenport University 2004 - Current</i></b></p> <p>Member of the Board of trustees for Davenport University</p> <p>Member of the Finance and Audit Committee for Davenport University</p>

**WILLIAM S. GIANINO**  
P. O. BOX 380654  
Clinton Township, Michigan 48038

Cell Phone: (248) 953-8640

Email: gianinow@yahoo.com

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### **ELECTRIC INDUSTRY EXECUTIVE**

An electric industry executive with proven accomplishments in negotiating power purchases, risk management, financial analysis and strategic planning. A leader with several years of experience building high-energy teams. An executive with extensive knowledge regarding commodity pricing and hedging as it pertains to electric power. An individual who possesses a strong record of achievement.

#### **Areas of Expertise:**

- Structured Origination
  - Risk Management
  - Financial Analysis
  - Business Development
  - Sales and Marketing
  - Generation Planning and Development
  - Utility Restructuring and Deregulation
  - Utility Operation and Management
- 

### **PROFESSIONAL EXPERIENCE**

Energy Advantage Consulting, Inc.

Clinton Twp., Michigan 2005-

#### ***President - Owner***

This consulting company specializes in providing energy advice to prospective clients participating in deregulated electric markets. The areas of expertise encompass both the wholesale and retail markets for electric power.

- Develop and assist in the execution of business strategies.
- Negotiate power deals.

Energy International Power Marketing Corporation

Canton, Michigan

2002-2004

#### ***Vice President - Power Supply***

This position is responsible for negotiating power contracts with wholesale suppliers for resale in the retail electric market. Responsibilities also include developing hedging strategies to promote long-term growth as an alternate energy supplier.

- Developed and executed a business plan which resulted in a \$12 million highly profitable retail electric business.
- Negotiated power deals worth more than \$20 million.

Engage Energy America LLC

Novi, Michigan

2001-2002

**Manager - Structured Power**

This position is responsible for negotiating power sales contracts with wholesale customers, including municipal utilities, cooperatives and retail aggregators. Responsibilities also include negotiating power purchase contracts with generation developers. This position includes deal origination as well as deal structure, pricing and closing.

- Developed models to price day-ahead dispatchable products.
- Led and assisted in the development of several structured deals.

DTE Energy

Detroit, Michigan

1998-2001

**Director - Business Development**

This position is responsible for developing a risk management system to control power deals secured by Detroit Edison. This assignment includes developing a mark-to-market model to mark generation, fuel, energy purchases, wholesale and retail tariffs. This assignment also includes developing a model to measure credit risk regarding energy purchases. In addition, this position is responsible for structuring power deals between Detroit Edison and its affiliate, DTE Energy Trading, and selling long positions of the utility in the summer.

- Met schedule and budget for model development.
- Established a team to sell utility long positions in the summer.
- Summer sales team responsible for \$2 million of margin during its first summer (1998).

DTE Energy

Detroit, Michigan

1996 - 1998

**Director - Wholesale Marketing**

This position is responsible for negotiating power sales contracts with wholesale customers, including municipal utilities and cooperatives.

- Closed four contracts, which generated revenue of approximately \$50 million annually.

DTE Energy

Detroit, Michigan

1995 - 1996

**Director - Marketing**

This position is responsible for developing and implementing a marketing plan for a communication link to residential and small commercial customers. The link utilized high-speed internet technology to develop new products and services for residential and small commercial customers.

- This effort was completed on time and within budget.
- Led a \$500,000 market research effort to identify potential products that would utilize the technology being developed.

DTE Energy

Detroit, Michigan

1988 - 1995

***Director - Residential Marketing & Sales***

This position is responsible for developing and implementing strategic marketing plans. These plans address product positioning issues, growth, quality of service, end-use promotion, development of new services to improve customer satisfaction, recommendations on pricing issues and recommendations on the size of the sales force required for plan implementation. This position is also responsible for residential customer relations.

- Managed the Executive Customer Assistance Center tied to the Michigan Public Service Commission. This center is responsible for handling the highest level of customer complaints.
- Developed new products and services, including budget billing.
- Obtained United States Department of Energy award of \$1 million for the best geothermal marketing program in the U.S.

DTE Energy

Detroit, Michigan

1983 - 1988

***Supervisor - Generation & Capital Budget Planning***

As supervisor of generation planning, responsibilities include recommendation of capital projects regarding changes, additions, sale or retirement of any of the Company's generation facilities. These responsibilities also include preparation of pre-filed testimony and exhibits for rate hearings and finance hearings before the Michigan Public Service Commission. This position reports to the Director of Planning.

As chairman of the Capital Expenditure Program Review Task Force, responsibilities include recommendation of the annual capital expenditure program to the Group Vice President in charge of engineering and construction. The program being recommended included all capital expenditures for the entire company.

- Obtained reductions in the capital budget of over \$1 billion.
- Produced economic studies responsible for the inclusion of Fermi 2 and Belle River 1&2 in rate base. These plants had a book value of over \$6 billion.

**EARLIER PROFESSIONAL EXPERIENCE**

Detroit Edison Co – Various Assignments

1974-1983

Ford Motor Co. – Design Engineer

1973-1974

Consumers Power Co. – System Protection Engineer

1972-1973



**EDUCATION**

MBA, University of Michigan, Ann Arbor, Michigan 1977  
BSE in Electrical Engineering, University of Michigan, Ann Arbor, Michigan 1971

**PROFESSIONAL AFFILIATIONS**

Member - Engineering Society of Detroit  
Registered Professional Engineer in the State of Michigan

**Stephanie C. Van Hoey**

23886 Beech Road, Southfield, MI 48033

(248) 219-4173 \* (248) 355-3613

stephanievanhoey@gmail.com

**Objective:**

I am seeking a position with an opportunity to grow.

**Employment History:****PowerOne Corp****Canton, MI**

09/2007 - present

**Administrative Assistant / Customer Service**

- Manage appointments
- Coordinate interviews for new hires
- Organize and manage CEO files
- Assist customers with questions about bills
- Organize employee and customer files
- Assist with Due Diligence document to get company license

**Manpower****Troy, MI**

02/2007 - 08/2007

**Staffing Specialist**

- Recruiting
- Conduct new employee orientation
- Answer multi-line phones (Avaya)
- Organize employee and customer files
- Human Resources
- Payroll

**Kathy Landers State Farm Agency****Vancouver, WA**

08/2005 - 11/2006

**Licensed Insurance Service Specialist**

- Answered multi-line phones
- Received payments
- Made policy changes
- Followed up on claims
- Creatively solved customers problems
- Wrote auto, fire and disability insurance policies

**Case Group / Biltmore Holdings****Scottsdale, AZ**

01/2005 - 06/2005

**Administrative Assistant**

- Managed appointments
- Answered multi-line phones (Intel)
- Assisted in preparing and closing Private Offering Memorandums for two multi-million dollar transactions
- Copied, scanned, faxed, emailed, filed and organized documents
- Copied and organized tax returns
- Distributed mail and deposited company checks

**Flute World****Farmington Hills, MI**

06/2002 - 11/2004

**Customer Service**

- Assisted customers with music and/or accessories
- Ordered supplies and merchandise
- Stocked shelves

**United Kennel Club****Kalamazoo, MI**

06/2001 - 05/2002

**Editorial Assistant**

- Proofread articles, lists, advertisements and photo captions
- Answered phones
- Scanned and labeled photos

**Center for Teaching & Learning -****Administrative Assistant**

**WMU**

**Kalamazoo, MI**

08/2000 – 05/2001

- Made flyers and notices
- Coordinated schedules
- Conducted research to improve teaching methods

**Education:**

Attended classes at ProSchools in Vancouver, Washington, in order to obtain my Property & Casualty and Disability insurance licenses.

**Abilities:**

- Excellent customer service
- Excellent interpersonal communication
- Strong attention to detail; excellent eye for proofreading
- Productive problem solver
- Quick learner

**Computer Skills:**

Proficient in Microsoft Word, Excel, Outlook and Internet Explorer. Experience with PowerPoint, Lotus Notes, AS400. Type 45 wpm.

References available upon request.

*Angela M. Cazier*  
*6208 Western*  
*Belleville, MI 48111*  
*734-544-8846*

OBJECTIVE: To work with an ethical company that allows for creativity  
And recognizes achievement.

EDUCATION: South Lyon High School 1990-1994  
South Lyon, MI

Northwood University 1995-1996  
Midland, MI  
Fashion Marketing & Merchandising

EXPERIENCE: PowerOne Corporation 9/07 to Present  
Canton, MI  
Customer Service Representative  
Duties include: Accounts receivable, and customer  
Support,

Asset Acceptance LLC 3/07 to 9/07  
Wixom, MI  
Collections Representative

Trugreen Chemlawn Inc, 12/04 to 1/07  
Spring Hill, FL  
Accounts Receivable Supervisor

Desmond's Formal Wear Inc. 6/97 to 5/03  
Novi, MI  
Store Manager

23152 Carlisle  
Hazel Park, MI 48030

248.506.2627  
Jeni\_Ballard@yahoo.com

## Jennifer Ballard

### Objective

To obtain a full time administrative/bookkeeping position, which I can effectively use my experience to help grow a company, while obtaining a bachelors degree in accounting.

### Experience

10/2007 – Present      PowerOne Corporation      Canton, MI

#### Assistant Controller

- Daily bank reconciliations- importing payments into Great Plains, entering increase/decrease cash adjustments, depositing funds into cash account and posting entries to general ledger.
- Month end journal entries and reviewing trial balance for financial statement preparation.

04/2004 – 10/2007      Landry's Landscaping      Rochester Hills, MI

#### Office Manager

- Accounts payable and receivable, account reconciling, collections, payroll and preparation of financial statements- using QuickBooks Pro.
- Customer service- handled phone calls; invoice questions, service questions and concerns, setting up appointments and scheduling questions. Also created contracts, sent them out and filed when returned.
- Payroll taxes- filing and paying all payroll 940 & 941 taxes, federal and state unemployment, MI withholding, sending out w2s, w3s and 1099s along with handling any necessary paperwork for new employees.
- Scheduling, mapping and entering all work to be completed, along with scheduling employee work hours.

8/2006 – 3/2007      Malow Jr. High      Shelby Township, MI

#### 8<sup>th</sup> Grade Cheerleading Coach

- Ran effective practices, choreographed routines & competed in 3 district competitions.
- In charge of all fundraising and bookkeeping for the sport.
- Imposed the importance of goal setting and responsibilities to the cheerleaders.

### Education

2000 - 2001      Michigan State University      East Lansing, MI

- Courses studied: trigonometry, creative writing, political science and medical first aid.

2006 – Current      Oakland Community College      Royal Oak, MI

- Courses studied: accounting cycle, financial accounting, introduction to business, starting and managing a small business, investment fundamentals, modern world history, physical and regional geography and Spanish

### Skills

Experienced using MS Office, QuickBooks Pro, Sensible Software and MS Great Plains Dynamics.

**JAMES O'NEIL**  
**14075 Barbara Street**  
**Livonia, Michigan 48154**  
**734-542-7901 (home), 734-788-0646 (cell)**  
**jim.oneil@poweronecorp.com**

## **CAREER SUMMARY**

Seasoned application developer with a long history of successfully designing, implementing, and maintaining *Microsoft (MS) Access* applications. These applications reduce the manpower necessary to gather, monitor, analyze, and report information not possible manually or greatly reduced the amount of time necessary to accomplish these tasks. Diverse computer skills in a wide range of computer applications including: *Visual Basic 6.0*, *MS Office applications*, *SQL*, *MS Project*, and *Visio*.

## **WORK EXPERIENCE**

**POWERONE CORPORATION**, Canton, MI – Application Development (Nov 2004 – present)  
Design, implement, and maintain *MS Access* applications to access and manipulate all customer information and billing data.

- User friendly front-end which allows customer representatives to perform functions with virtually no learning curve.
- Access customer data from outside sources to generate monthly usage and billing data.
- Numerous reports to analyze customer electrical usage and billing status.
- Access data housed in *MS SQL Server* which acts as the back-end for *MS Great Plains Dynamics* application.
- Produce weekly and monthly status reports used to monitor electrical usage and financial performance metrics.

### **CONSULTING POSITIONS (May 1997 – Sept 2004)**

#### **Comcast Advertising Sales – Application Development**

- Developed *MS Access* applications for the Finance Department to perform complex analysis and generate multiple management
- Developed *MS Visual Basic* applications which allowed one person to monitor and verify status of all cable commercials files across the entire network from a single location.

#### **Jackson Dawson Communications – MS Access Application Development**

- Completely designed, implemented, and maintained a turnkey *MS Access* application used to process customer source files and produce multiple formatted output files.
- Developed *MS Access* application that allowed multiple users to enter, retrieve, and update customer information in a call center environment.
- Created *MS Access* application to produce reports based on data housed in *MS SQL Server 7.0*.

#### **Creative Techniques Inc. – MS Access Application Development**

- Created *MS Access* database to monitor past, present, and future cost data.
- Utilized existing cost data located on AS/400 mainframe as well as user input budgeting and cost-to-complete data via custom input screens to generate complex custom reports.

#### **DaimlerChrysler, Sterling Stamping Plant – Systems Support**

- Designed, developed and successfully implemented *MS Access* database used to inventory network equipment and IP address pool for the entire facility.
- Provided *MS Access*, *Excel*, and *Word* support to all plant personnel.

#### **Summit Bank – Year 2000 Project**

- Maintained overall project plan for the bank Y2K project using *MS Project*.
- Created *MS Access* database that successfully tracked over twenty-five hundred “health checks” performed during the Y2K event weekend. Database included entry and editing of “health checks,” grouped and sorted reports for area managers, and summary reports for senior management.

### **AVIONIC INSTRUMENTS, INC., Avenel, NJ - Project Control Engineer: (1989 - 1997)**

- Coordination of engineering and drafting personnel to meet project schedules and requirements. Scheduling and tracking of projects using PERT charts, Gantt charts and critical path methodology.
- Extensive use of *Microsoft Office* applications in the preparation of test procedures and reports to ensure that products met operational and safety specifications in accordance with internal, customer, civilian, and military standards.

## **EDUCATION**

**STEVENS INSTITUTE OF TECHNOLOGY**, Hoboken, NJ - Bachelor of Engineering degree, May 1987. Major in Engineering Physics concentrating in Lasers and Applied Optics.